

# Tonight's Top Gun Associate's Meeting

9<sup>th</sup> July 2018

## 7 Steps To Your Better Future

### 1. **Get SERIOUS**

Are you serious yet about creating the success you desire?

### 2. **Make a COMMITMENT** to yourself

Are you committed yet about creating the success you desire?

### 3. **Develop the SKILLS**

What skills? Are you developing them yet?

### 4. **Surround yourself with FRIENDS WHO EXPECT MORE** of you than you do of yourself

Who is this person or who are these people?  
How get them?

### 5. **ACCOUNTABILITY to an *Unreasonable Friend***

Are you prepared to be accountable for you actions?

### 6. **COURAGE to move outside of your Comfort Zone**

Are you doing this yet on a daily basis?

### 7. **Take MASSIVE IMMEDIATE ACTION**

What action this coming week? List?

## **The Weekly “Accountability to An Unreasonable Friend” Game**

- Are you prepared to play the game?
- Who will you choose to be your “Unreasonable Friend”?
- Are you prepared to be accountable to the GROUP on a weekly basis?
- The only failure will be the failure to participate.

# **BE PREPARED TO REPORT EACH WEEK ON**

## **1. What is your Success Story for this week?**

Big or small, business or personal.

Look for success you can feel good about and share every week.

## **2. What videos have you watched this week to DEVELOP NEW SKILLS?**

- What did you get out of each video?
- How can your clients benefit?
- What are you doing to share these videos and ideas? (eg. VC? Coffee Catch Up Meetings?)

## **3. What SUCCESS CREATION ACTIVITIES did you do this week?**

## **4. What were your PROSPECTING ACTIVITIES this week?**

- How many new contacts
- How done?
- What result?

## **5. SELLING PRESENTATIONS**

- How many people did you share with?
- One-on-one? (How many?)
- Group presentations? (How many?)
- What result?

## **6. ENROLMENTS**

- How many?
- Affiliate Marketers?

## **WHAT'S YOUR PLAN FOR NEXT WEEK?**

### **1. How many videos will you watch this week to DEVELOP NEW SKILLS?**

- What subjects?
- How will you benefit?

### **2. What SUCCESS CREATION ACTIVITIES will you do this week?**

- eg. Learning scripts
- Practicing presentations?
- Seeing people

### **3. What PROSPECTING ACTIVITIES this week?**

- How many new contacts
- Emailing?
- Social Media?

### **5. SELLING PRESENTATIONS**

- How many people will you share with?
- One-on-one?
- Group presentations?

### **6. ENROLMENTS**

- What's your target for enrolments?
- How many new Affiliate Marketers?